



2026 Mid-Year Residential & Hard-to- Reach Standard Offer Program Session

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CenterPoint Energy – Training Center



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Agenda

Welcome and Introduction

Safety Share

Energy Efficiency at CenterPoint Energy

Program Funding

Hard-to-Reach Eligibility

Ceiling Insulation Guidelines

Inspection Process

Marketing Campaign

Efficiency Connection Trade Ally Network

Q & A



Welcome & Introductions

- Ana Baskharone, Director
- La Shon Johnson, Implementation Manager
- Shea Richardson, Compliance Manager
- Austin Pooley, Portfolio Strategy Supervisor
- Tim Griffin, Engineering Supervisor
- Nora Luna, Program Manager
- Roxanne McFarland, Project Coordinator



Safety Share – Sun Safety – Skin Protection

Overexposure to ultraviolet light causes 95% of melanoma – clear proof that prevention is key to avoiding it. The best way to prevent is to protect your skin from the sun.



Energy Efficiency at CenterPoint Energy



CenterPoint Energy offers a portfolio of electric energy efficiency programs



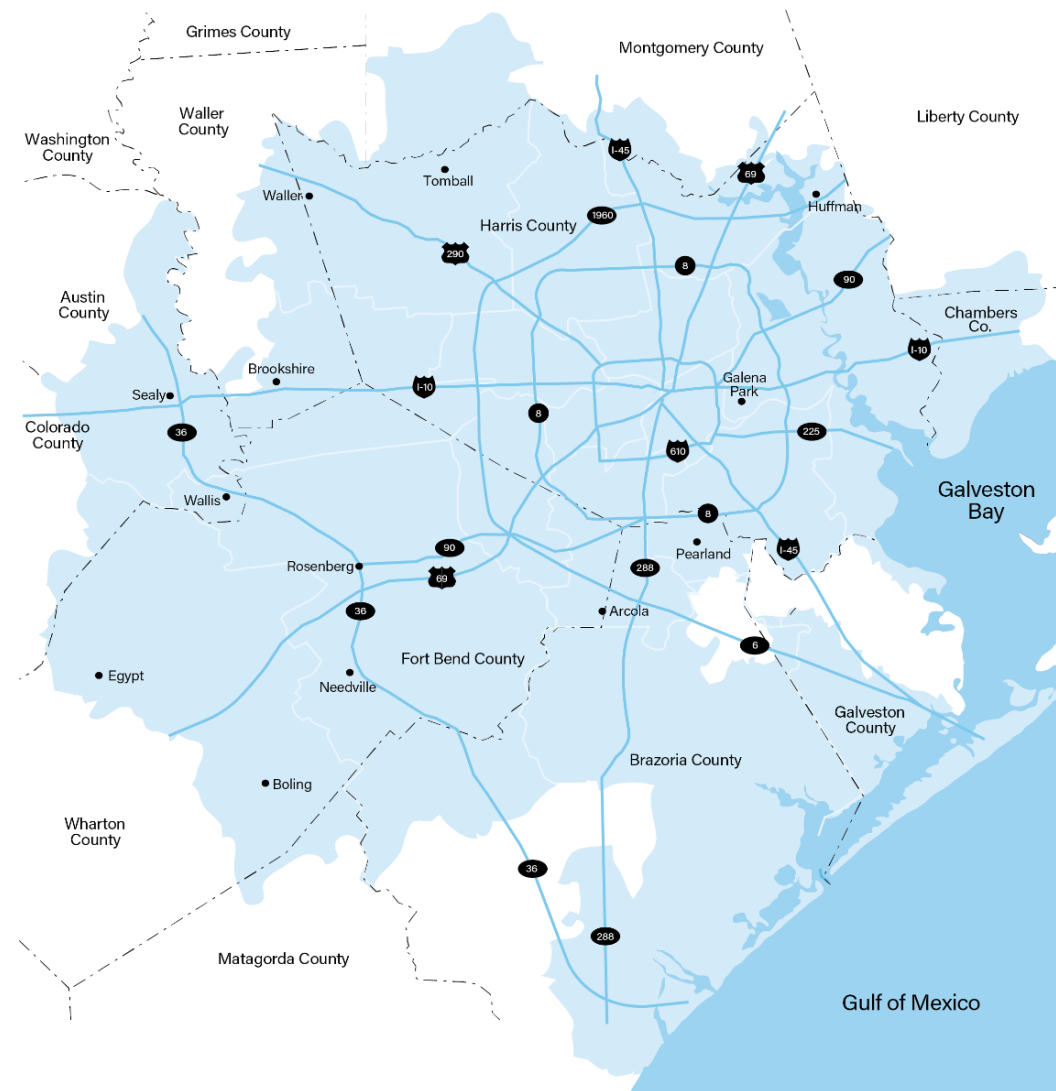
Variety of programs to target residential and/or commercial customers



Incentives paid to Project Sponsors for participation



Promote grid reliability and avoid the cost of new capacity



Energy Efficiency Program Details

Commercial	Program Description
Commercial Standard Offer Program	Provides incentives for EE projects at commercially metered buildings
Commercial MTP (Education, Healthcare, Data Center)	Provides incentives for EE projects at K-12 public and private schools, cities, counties and non-profits, healthcare facilities and data centers
Commercial Load Management Standard Offer Program	Incentives provided for load curtailment at commercial facilities during summer peak demand period; Available to commercial customers and aggregators
Retro-Commissioning MTP	Provides a free engineering analysis to identify measures that will reduce electric demand and consumption in commercial facilities
Winter Load Management Pilot Program	Incentives provided for load curtailment at commercial facilities during winter peak demand period; Available to commercial customers and aggregators
Retail Products and Services Commercial MTP	Provides air conditioning tune-ups to commercial facilities

Residential	Program Description
Retail Products and Services Residential MTP	Provides air conditioning tune-ups to residential customers; Provides point of purchase and in-store discounts for energy efficient equipment
CenterPoint Energy High Efficiency Home MTP	Incentivizes the construction of new ENERGY STAR® certified, DOE Zero Energy Ready, and other high efficiency qualified residential homes
Residential Standard Offer Program	Incentivizes contractors/energy service providers for energy efficiency retrofits in residential homes.
Midstream MTP	Incentivizes HVAC and pool pump distributors for installation of efficient pool pumps, air conditioners, heat pumps, smart thermostats in single-family properties
Residential Load Management Standard Offer Program	Incentives provided for load curtailment at residential homes during summer peak demand period; Available to aggregators and Retail Electric Providers
Multi-Family MTP Market Rate	Incentivizes energy efficient new construction and non-electric water heating in multi-family housing developments.

Hard-to-Reach (Income Qualified)	Program Description
Hard-to-Reach Standard Offer Program	Incentivizes contractors/energy service providers for energy efficiency retrofits in residential homes.
Multi-Family MTP Hard-to-Reach	Incentivizes energy efficient new construction and non-electric water heating in multi-family housing developments.
Targeted Low Income MTP (Agencies in Action)	Incentivizes of energy efficiency upgrades for low-income residential customers; includes heat-pump replacement component for multi-family complexes

Residential Energy Efficiency Programs

Midstream Market Transformation Program

About the Program

This program focuses on the replacement of existing HVAC systems with new, high efficiency equipment within the CenterPoint Energy Houston Electric territory. CenterPoint Energy works with the various Distributors of this equipment to implement this program among their contractor base, streamlining incentive payments and database entry. New HVAC units must be a minimum 15.2 SEER2 to qualify for the program.

Eligibility

- Residentially metered by CenterPoint Energy
- Open to Distributors of HVAC equipment

Program Incentive

- Varies depending on size/efficiency level of new equipment and what currently exists at the home
- Portion of incentive must be passed on to customer



Contact Us:

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Residential Energy Efficiency Programs

Targeted Low Income Weatherization Program

About the Program

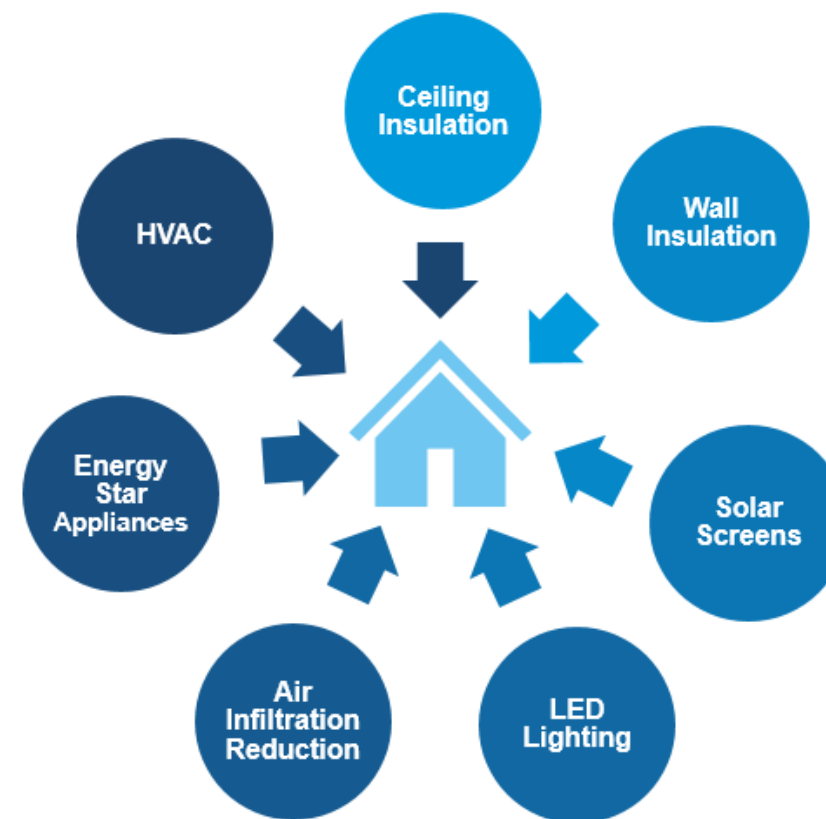
- **Free energy audit** for income qualified
- Energy audit **may qualify customers for weatherization upgrades**
- CenterPoint also works with local non-profit agencies to facilitate the enrollment of customers into the program

Eligibility

- Home is at least 16 years old & ≤2,500 sq. ft.
- Household income is <200% of the poverty line or residents receive public assistance benefits
- Home must be in good state of repair

Program Incentive

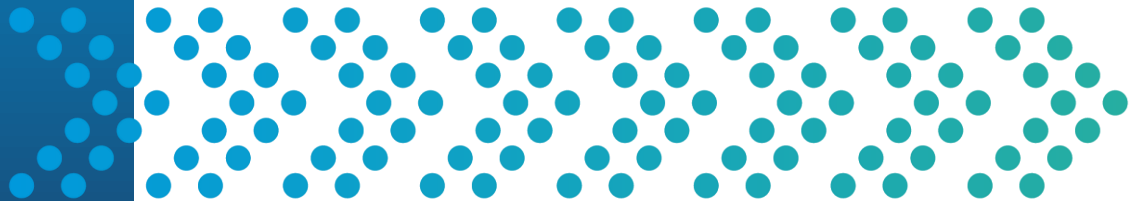
- No cost to the customer for the audit or weatherization upgrades
- Incentives paid to participating Assessors and Contractors



Contact Us:

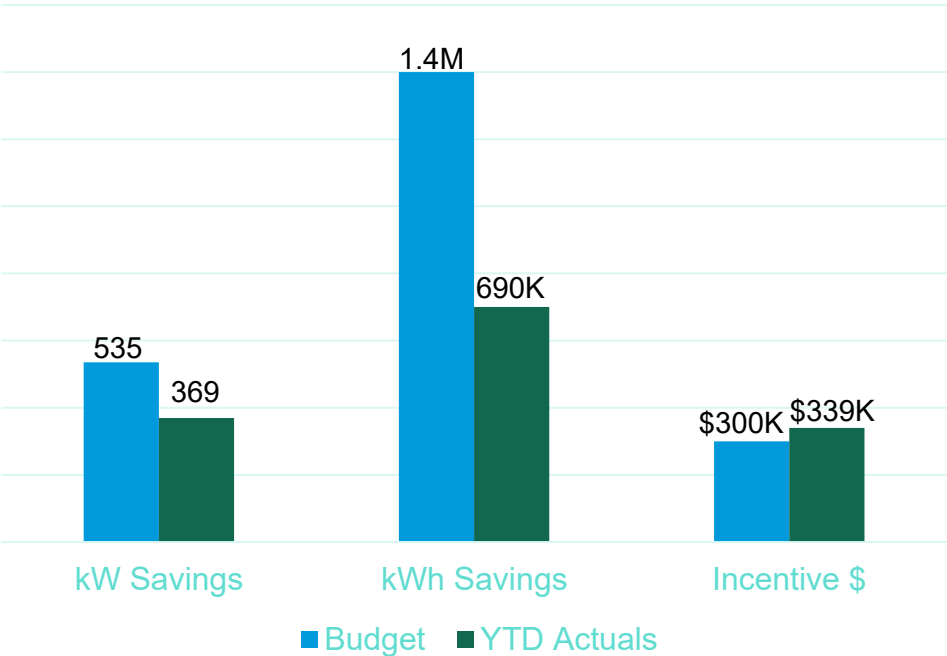
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Program Funding

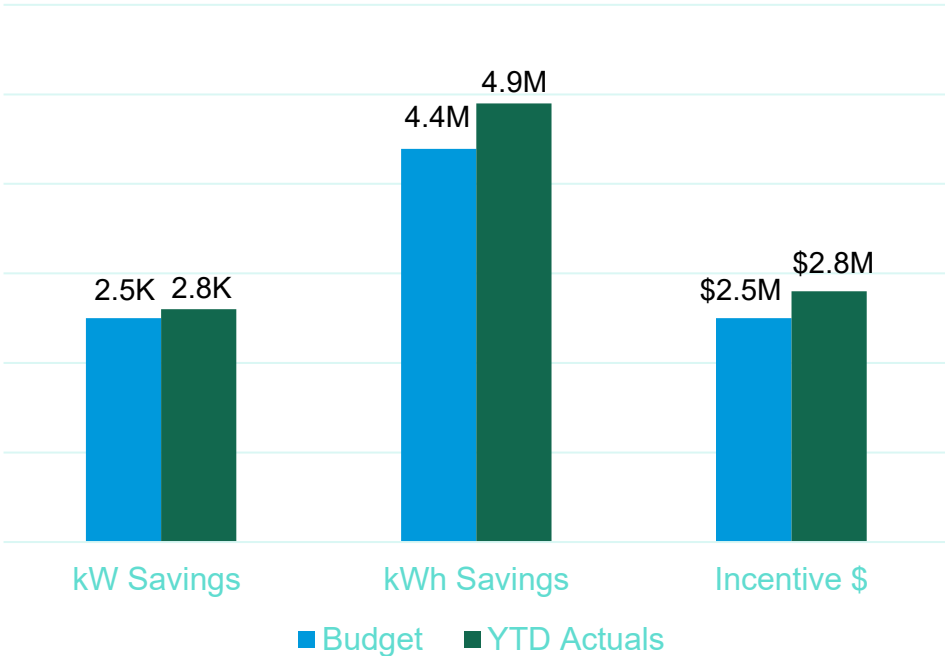


2026 Year-to-Date Budget

RSOP



HTR



2027 Budget

RSOP

\$2,300,000
2,700 kW
5,000,000 kWh

HTR

\$2,850,000
2,900 kW
5,000,000 kWh

New Rates

Residential Standard Offer Program

Refrigerated A/C RSOP	Post-Treatment Insulation	Electric Resistance	Gas Heating	Heat Pump
<R5	R-30	\$0.90/sq ft	\$0.45/sq ft	\$0.50/sq ft
R5-R8		\$0.65/sq ft	\$0.35/sq ft	\$0.40/sq ft
R9-R14		\$0.32/sq ft	\$0.15/sq ft	\$0.21/sq ft
R15-R22		\$0.15/sq ft	\$0.08/sq ft	\$0.10/sq ft
<R5	R-38	\$0.95/sq ft	\$0.47/sq ft	\$0.53/sq ft
R5-R8		\$0.70/sq ft	\$0.37/sq ft	\$0.43/sq ft
R9-R14		\$0.37/sq ft	\$0.17/sq ft	\$0.24/sq ft
R15-R22		\$0.20/sq ft	\$0.11/sq ft	\$0.13/sq ft
<R5	R-49	\$1.00/sq ft	\$0.50/sq ft	\$0.56/sq ft
R5-R8		\$0.75/sq ft	\$0.40/sq ft	\$0.46/sq ft
R9-R14		\$0.42/sq ft	\$0.20/sq ft	\$0.27/sq ft
R15-R22		\$0.25/sq ft	\$0.13/sq ft	\$0.16/sq ft

Hard-to-Reach

Refrigerated A/C HTR	Post-Treatment Insulation	Electric Resistance	Gas Heating	Heat Pump
<R5	R-30	\$1.15/sq ft	\$0.70/sq ft	\$0.75/sq ft
R5-R8		\$0.80/sq ft	\$0.50/sq ft	\$0.50/sq ft
R9-R14		\$0.42/sq ft	\$0.25/sq ft	\$0.31/sq ft
R15-R22		\$0.20/sq ft	\$0.13/sq ft	\$0.15/sq ft
<R5	R-38	\$1.21/sq ft	\$0.73/sq ft	\$0.79/sq ft
R5-R8		\$0.86/sq ft	\$0.53/sq ft	\$0.54/sq ft
R9-R14		\$0.48/sq ft	\$0.28/sq ft	\$0.35/sq ft
R15-R22		\$0.26/sq ft	\$0.16/sq ft	\$0.19/sq ft
<R5	R-49	\$1.30/sq ft	\$0.78/sq ft	\$0.84/sq ft
R5-R8		\$0.95/sq ft	\$0.58/sq ft	\$0.59/sq ft
R9-R14		\$0.57/sq ft	\$0.33/sq ft	\$0.40/sq ft
R15-R22		\$0.35/sq ft	\$0.21/sq ft	\$0.24/sq ft

Secondary Measure Documentation Requirements

Smart Thermostat

- Pictures of indoor and outdoor AC unit, including name plate
- Energy Star® Certificate
- Proof of purchase

Advance Power Strips (APS)

- Manufacturer make and model number
- APS Type (Type 1 or 2)
- Systems connected on APS (entertainment, office or unknowns)
- Energy Star® Certificate
- Proof of purchase

Air Purifiers

- Manufacturer make and model number
- Clean air delivery rate (CADR) in cubic ft/min
- Energy Star® Certificate
- Proof of purchase'

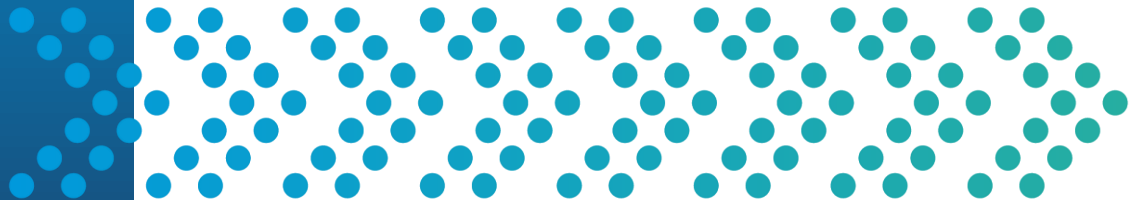
Aerator and Showerheads

Only in all electric Single and Multifamily homes

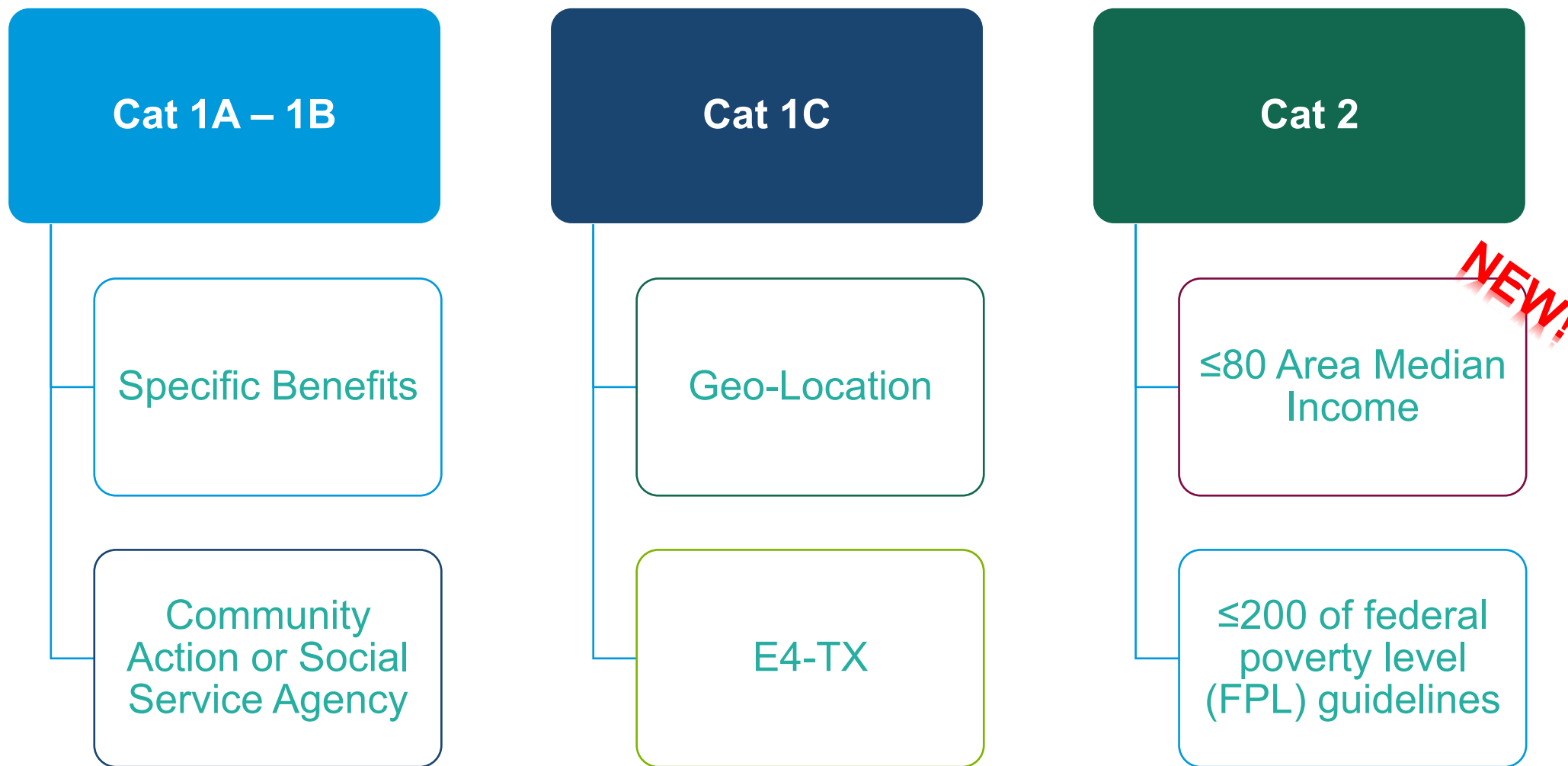
- GPM of installed unit
- Manufacturer make and model number

Hard-to-Reach Eligibility

Expanded eligibility for CenterPoint Energy customers



Income Eligibility Form Categories for Eligibility



Area Median Income (AMI) guidelines

Income Limits Data for HUD Housing Assistance Programs | HUD USER

Houston-The Woodlands-Sugar Land, TX HUD Metro FMR Area								
Income Limit	1-Person	2-Person	3-Person	4-Person	5-Person	6-Person	7-Person	8-Person
Family Size Adjustment	\$83,200	\$83,200	\$83,200	\$83,200	\$83,200	\$83,200	\$83,200	\$83,200
	*	*	*	*	*	*	*	*
	0.7	0.8	0.9	1	1.08	1.16	1.24	1.32
Low-Income Limit	\$58,250	\$66,550	\$74,900	\$83,200	\$89,850	\$96,500	\$103,150	\$109,800
Final FY2026 Low-Income Limits	\$58,250	\$66,600	\$74,900	\$83,200	\$89,900	\$96,550	\$103,200	\$109,850

Brazoria County, TX HUD Metro FMR Area								
Income Limit	1-Person	2-Person	3-Person	4-Person	5-Person	6-Person	7-Person	8-Person
Family Size Adjustment	\$100,800	\$100,800	\$100,800	\$100,800	\$100,800	\$100,800	\$100,800	\$100,800
	*	*	*	*	*	*	*	*
	0.7	0.8	0.9	1	1.08	1.16	1.24	1.32
Low-Income Limit	\$70,550	\$80,650	\$90,700	\$100,800	\$108,850	\$116,950	\$125,000	\$133,050
Final FY2026 Low-Income Limits	\$70,600	\$80,650	\$90,750	\$100,800	\$108,900	\$116,950	\$125,000	\$133,100

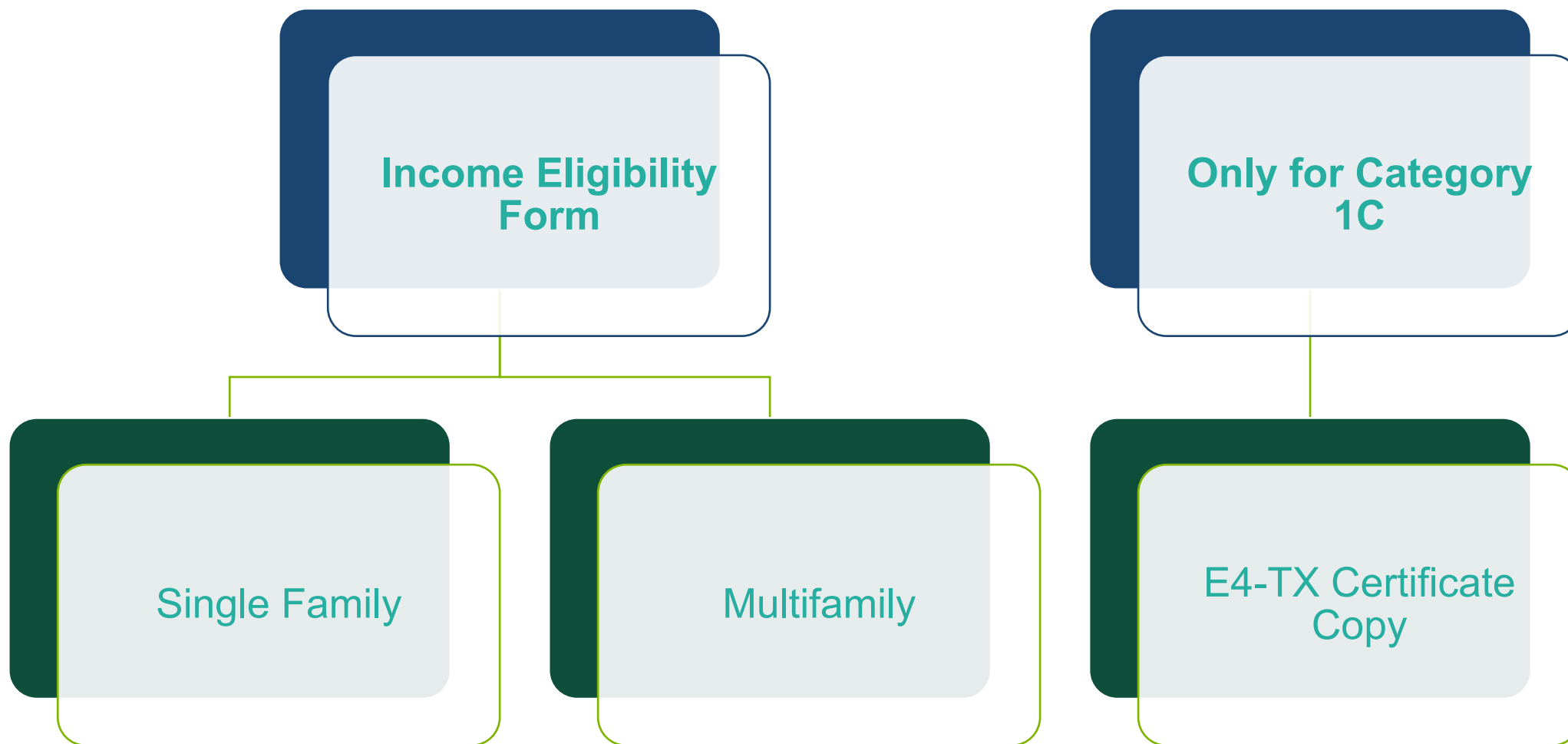
Federal Poverty Level (FPL) guidelines

2026 Poverty Guidelines

200 Percent of HHS Poverty Guidelines

Size of family unit	Annual income	Monthly income	Weekly income
1	\$31,920	\$2,660	\$614
2	\$43,280	\$3,607	\$832
3	\$54,640	\$4,553	\$1,051
4	\$66,000	\$5,500	\$1,269
5	\$77,360	\$6,447	\$1,488
6	\$88,720	\$7,393	\$1,706
7	\$100,080	\$8,340	\$1,925
8	\$111,440	\$9,287	\$2,143
Each additional person, add:	\$11,360	\$947	\$218

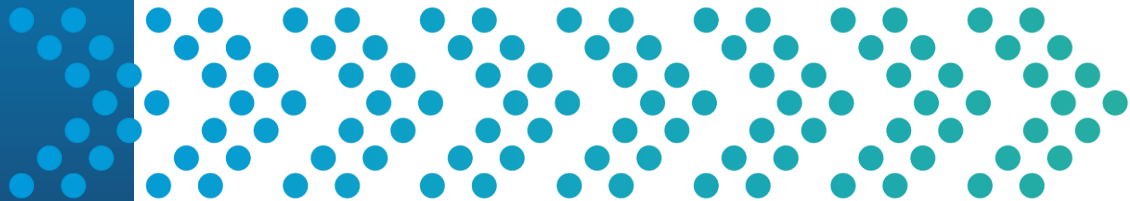
Documentation Requirements



Hard-to-Reach Areas by County and Zip Code

Austin	Brazoria	Chambers	Colorado	Fort Bend	Galveston	Liberty	Matagorda	Montgomery	Waller	Wharton
77418	77430	77520	77434	77417	77510	77575	77430	77302	77423	77420
77474	77422	77597		77433	77517		77414	77339	77445	77434
77485	77480	77535		77441	77518		77456	77345	77447	77435
78933	77486	77597		77444	77554		77482	77354	77484	77437
	77511			77449	77563			77355		77468
	77515			77450	77565			77356		
	77531			77461	77568			77357		
	77534			77469	77571			77362		
	77541			77471	77573			77365		
	77566			77478	77590			77381		
	77577			77479	77591			77384		
	77578			77488				77385		
	77581			77494				77386		
	77583			77545						
	77584									
	77420									

Ceiling Insulation Guidelines



R-value assessment



Blown in Loose Fiberglass

- R-2.8 per inch



Batts

- R-3.1 per inch OR labeling on paper



Spray foam

- R-6.0 per inch



Final Assessment

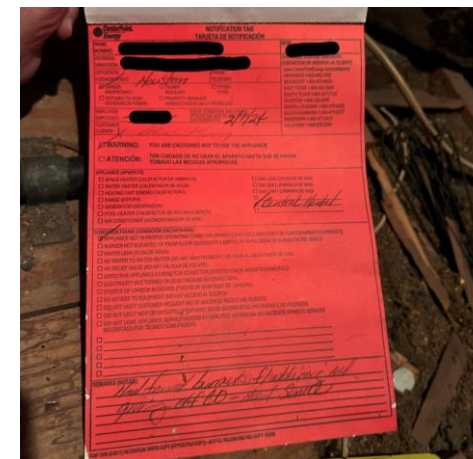
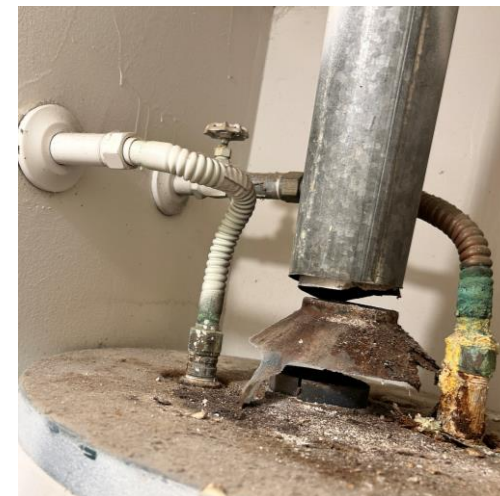
- Weighted average taken from entire home

Gas Homes

Gas homes will be ineligible if they experience any of the following:

- Poorly vented gas equipment
 - Draft diverters damaged or not present
 - Venting into home or attic space
 - Large number of bends in exhaust pipe
 - Inadequate exhaust pipe material
- Any gas equipment red-tagged by the city, permit office, or CenterPoint Energy
- High levels of CO detected
- Other items that could affect the safety of the homeowner, installer, or CenterPoint Energy inspectors

Repairs required and submit proof, such as receipt from a credited contractor to become eligible.



Measure Inspection Requirements



Ceiling Insulation Single Family

- ➞ **New Participants**
 - ➞ 100% of initial 15 project applications
- ➞ **Established Participants**
 - ➞ 20% project applications



Ceiling Insulation Multifamily

- ➞ **Pre-inspection required for all Multifamily projects**
- ➞ **Request pre-approval submit the following:**
 - ➞ Apartment name
 - ➞ Address
 - ➞ Insulated area square footage
 - ➞ How to access attic (through apartment or exterior)



HVAC and other measures

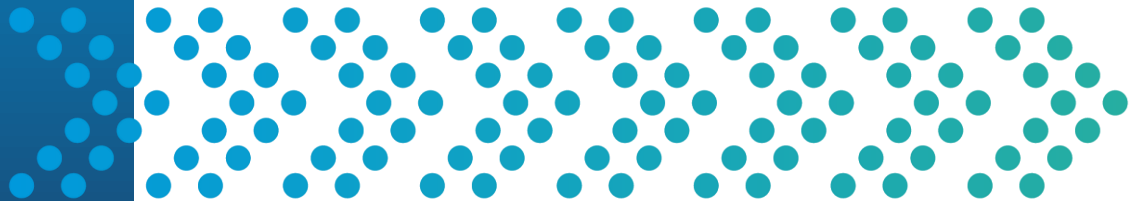
- ➞ **Only Post inspection required**
- ➞ **New Participants**
 - ➞ 100% of initial 15 project applications
- ➞ **Established Participants**
 - ➞ 20% project applications



Remodel Single Family Homes

- ➞ **Pre-inspection required**
- ➞ **Post-inspection**

Inspection Updates



New Process for Single Family Envelope Measures

Sponsor (2 options)

1. Must provide a list of homes scheduled for the 5-day working period by 12 am of the initial day of the first working day for that period or
2. Must provide a list of homes scheduled for that day by 12 am of the working day.

Send email to timothy.griffin@centerpointenergy.com and nora.luna@centerpointenergy.com with the following information:

- Customer Name
- Home address
- Scheduled date and time

CenterPoint Energy

- Notify Sponsor 24 hours in advance list of projects being inspection

New Process for Single Family Ceiling Insulation

For homes where CenterPoint Energy does not perform onsite pre-inspection, documentation requirements:

- Customer Agreement (all applications)
- Income Eligibility Form (if eligible)
- Pictures of existing ceiling insulation (CenterPoint will finalize R-value)
- Pictures of newly installed ceiling insulation, must include certificate and ruler showing new level
- Pictures of inside and outside AC equipment, including name plate
- Homes with gas heating source, pictures of the following is required:
 - Boiler – water heater
 - Furnace

Key Takeaways:

Not providing required documentation will cause incentive to be delayed or cancelled.

Multifamily Requirements

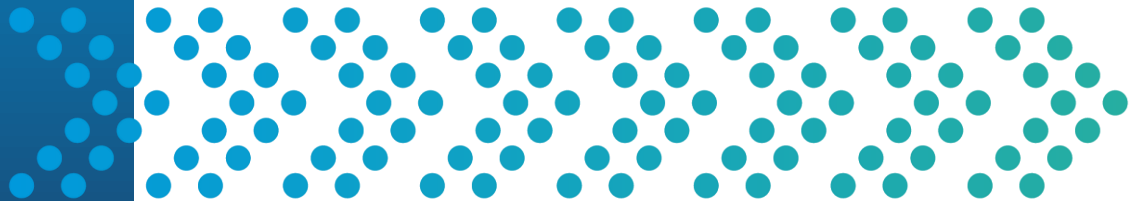
Pre-approval required for all multifamily projects, must submit the following information via email to timothy.griffin@centerpointenergy.com and nora.luna@centerpointenergy.com:

- Apartment Complex Name
- Site Address
- Square footage (insulated space)
- Number of buildings
- Number of units

CenterPoint Energy

- Will provide scheduled date and time, when approved.

Program Support



Marketing

AI Agent Rollout

- Customers can ask questions about energy efficiency
- Customers directed to call Sponsors for energy upgrades

Leveraging Customer Emails

- CenterPoint will be sending emails to gas customers to generate leads
- Customer to be assigned to Sponsors by Program Administrator

Key Takeaways:

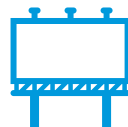
- Providing more support to generate customer awareness

Efficiency Connection Trade Ally Network



Boost your revenue

More competitive quotes
Enhanced profitability



Targeted marketing support

Strategic marketing campaigns
will bring new customer leads.



Increased credibility

Customer visibility



Training and industry insights

Stay informed
Professional development
Peer networking



Workforce development and support

Recruitment assistance
Continuous education

CenterPoint Energy: Sponsor Management Program - Efficiency Connection

Key Take Aways

Budget for 2027 has increased
RSOP - \$2,300,000
HTR - \$2,850,000

Hard-to-Reach eligibility requirements include a list of eligible zip codes

Pre-inspection requirements for ceiling insulation have changed

Marketing campaign implement to provide leads

Efficiency Connection Trade Ally Network available

Q&A